

Product Update – SARAN™ Vapor Retarder Film and Tape

*Multiple Insulation Solutions
-One Manufacturer*

Dear Fabricators and Users of SARAN™ Vapor Retarder,

We want to take this opportunity to thank you for your SARAN Vapor Retarder Film and Tape business and alert you to an exciting change about to occur.

The SARAN Vapor Retarder product line is about to undergo a small change. The new products will have the same names but with the addition of, “CX” to distinguish them. For example, SARAN 540 Film will become SARAN 540 CX Film and SARAN 520 Tape will be called SARAN 520 CX Tape. The SARAN products will still be considered a PVDC film but the mechanical properties will change slightly.

Features and Benefits of New SARAN CX Products

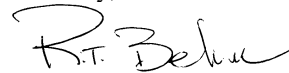
- Color – The new SARAN CX product is brilliant white compared to the ivory color of the existing SARAN product
- Color Change – The new SARAN CX product will “yellow” less than the existing SARAN product when exposed to UV light
- Modulus – The new SARAN CX product will have more stretch giving it increased flexibility
- Perm rating – The great water vapor permeance rating of the SARAN products will not change and will continue to meet or exceed industry standards
- Lighter – SARAN CX tape rolls stay the same length but will weigh less making them easier to handle during application
- Flammability – The new SARAN CX products will continue to meet the excellent 25/50 flame/smoke performance required in some applications
- Tape – The new SARAN CX Tape will be less stiff and easier to wrap snugly around fittings without gaps or fishmouthing
- Tape – The new Saran CX Tape can be torn by hand eliminating the need to cut the tape with a knife during installation

The new SARAN CX products will begin shipping within the next 2 months. Shipments of the existing SARAN Film and Tape will also continue throughout the year as inventory is depleted. Please note that there is a color difference between the new SARAN CX and the current SARAN products. While there will be no performance problems caused by using these two products together on a single job, you will see a noticeable color variation.

We are confident that the changes being made will continue to yield SARAN products that are an excellent choice for vapor retarder applications. We look forward to together growing your and our sales of SARAN CX Vapor Retarder products.

Thank you for your continued support.

Sincerely,



R.T. Behm
U.S. Sales Manager
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